

**BERKSHIRE HATHAWAY INC.**

1440 KIEWIT PLAZA  
OMAHA, NEBRASKA 68101  
TELEPHONE (402) 346-1400  
FAX (402) 340-0470

**WARREN E. BUFFETT, CHAIRMAN**

November 15, 1999

Via Facsimile #339-0265

Mr. Vinod Gupta  
Chairman  
American Business Information  
P.O. Box 27347  
Omaha, NE 68127-0347

Dear Vin:

This is to confirm that contingent on your completion of the agreement with Polk, Berkshire Hathaway will purchase \$80 million of a proposed \$110 million preferred stock with a coupon of 10% and a conversion price of \$9.

Sincerely,



Warren E. Buffett

WEB/db